# Livestock Procurement Manager / Buyer

## The Company

Our market leading client require the skills of an experienced Livestock Procurement Manager / Buyer to map and develop their supplier network.

The ideal person will come with a depth of knowledge and experience in buying livestock and have the ability to drive this function autonomously for our client.

### Role can be based in Victoria or South Australia.

#### The Role

Your responsibilities will include but not be limited to:

- Map and understand the Livestock national footprint, farmers, locations, price structure, behaviour, and seasonality.
- Develop close relationship with the Livestock providers.
- Manage long term contract and prices negotiations.
- Explore short term / spot market opportunities.
- Create and implement livestock strategy.
- In alignment with Operations and SO&P team, develop strategies to best fulfill the production capacities and sales requirements.
- Procure primal cuts to support the division's Value-Added strategy.
- Monitor and manage site-based Supplier Performance.

#### Your Background

- Previous experience within livestock procurement is very desirable.
- Strong demonstrable experience with strategic sourcing, supplier relationship management, planning and forecasting.
- Ability to articulate key metrics and root causes of performance to stakeholders.
- Strong computer skills.
- Demonstrated ability to identify and overcome barriers to success.
- Strong communication skills with the ability to clearly and succinctly present technical concepts to non-technical groups.
- Ability to identify, foster and maintain relationships with key internal and external stakeholders.
- Proven ability to work collaboratively within and across teams.
- Demonstrated ability to lead and manage a diverse team.
- Good conflict resolution skills with the ability to respond to a range of challenging behaviours.
- Self-motivated, can 'think on your feet' and have a calming nature.



## What's on Offer?

This is an excellent opportunity for a Livestock Procurement Manager to join a market leading business with multiple avenues of career growth.

The role is financially rewarding and also gives you the opportunity to drive the businesses Livestock division autonomously.

Apply via Seek: <u>https://www.seek.com.au/job/81528268?type=standard&ref=search-standalone&origin=cardTitle#sol=9971feecfbc111fd8b8ac31e18f6ee9b3216fcea</u> or for more information contact Martyn at Blackbook Executive on +61 (0) 3 9823 7416 or martyn@blackbookexecutive.com.au

